

MGST 451

Corporate Governance and Ethical Decision-Making

Lecture 14 – Winter 2019 L01-L03

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In-class activity 4: Recruiting a CEO Simulation

- Get with your group as Recruiting Committee
- Read the instructions
- This is a three-period simulation
 1. Using fully the information provided, complete the CEO worksheet (i.e. identify what you are looking for in a CEO and what compensation structure and total compensation you deem optimal to attract, retain, and motivate a CEO).
 2. Teams are divided, provided with a resume, and prepare for the CEO interview and compensation negotiation.
 3. CEO candidate is interviewed and negotiations conducted.
- Be quick and competitive (but still nice) !